



SEEPZ-SEZ AUTHORITY

**REQUEST FOR EXPRESSION OF INTEREST (REoI)
cum TERMS OF REFERENCE (ToR)**

For Providing

**Strategic Advisory and Engineering Services
for Rejuvenation and Redevelopment of SEEPZ, Mumbai**

Date of publishing the REoI:	21/02/2022; 1500 hrs
Deadline for submission of EoI:	14/03/2022; 1600 hrs
Category of procurement:	Consulting Services – Firms
Duration of the Assignment:	24 months
Approx. total key experts input requirement:	176 person-months
Method of selection of consultant:	Quality and Cost Based System (QCBS)

ISSUING AUTHORITY: Assistant Development Commissioner & Estate Manager, SEEPZ- SEZ, Mumbai

Postal Address: SEEPZ SEZ, MIDC Central Road,
Andheri East, Mumbai 400096.

E-Mail: dcseepz-mah@nic.in

Helpline No.: 022-28290856

Landline: 022-28294728/28294790 (From 9:30 A.M. to 6:00 P.M.)

1. Background & Objectives

Santacruz Electronics Export Processing Zone (SEEPZ) is a Special Economic Zone in Mumbai, India with a geographical spread of nearly 110 Acres with 9 major buildings (and other private buildings built by units on leased plots) with multiple private buildings (approximately 4 Lakh square feet of space). On the 19th of August 2021 the Hon'ble Minister, Ministry of Commerce and Industry, Government of India announced a commitment of Rs 200 Crore for the rejuvenation and refurbishment of SEEPZ, SEZ. This is particularly important for SEEPZ as it is entering 50th year of its existence in May 2022. The golden jubilee year (from May 2022 to May 2023) shall be celebrated alongside 'Azadi ka Amrit Mahotsav' which commemorates 75 years of India's independence.

In this backdrop, the SEEPZ SEZ Authority wishes to undertake rejuvenation of the existing SEEPZ complex to state-of-the-art campus (SEEPZ 2.0) in terms of infrastructure, facilities for the businesses on campus and ease of doing business. This would enable SEEPZ to become a gateway to global markets with the largest concentration of gems and jewellery units anywhere globally. Separately, a budget of Rs 50 Crores shall be spent for the establishment of a mega common facility centre under the aegis of the Gem & Jewellery Export Promotion Council (GJEPC). In order to undertake the works as envisioned above, SEEPZ, SEZ authority seeks to onboard a consultancy firm for providing strategic advisory and engineering services for rejuvenation and redevelopment of SEEPZ, Mumbai.

The core objective of engaging a consulting firm for this assignment is to bring in the necessary domain knowledge, experience and institutional expertise to plan and implement the SEEPZ 2.0 vision to help realize its potential as a true gateway to the global markets. The redevelopment shall be centered on the following core aspects:

- A. Benchmarking against best international standards for SEZ operations in terms of infrastructure, facilities and optimum cost of operations.
- B. Carbon foot-print and optimization of energy usage by the SEZ with reference to certain global standards such as LEED Platinum Rating and by harnessing renewable energy sources such as solar energy.
- C. Iconic smart buildings with world class facilities for the units to operate on a plug-and-play basis.
- D. Near zero waste with integrated waste management, sewage treatment, grey water recycling and rainwater harvesting system.

More details regarding the scope of work, deliverables and key expert requirements can be found in the Terms of Reference uploaded with this REoI.

2. Eligibility Criteria

In order to be eligible for participating in this procurement, the bidder or a consortium / JV of bidders -

SN	Eligibility Criteria	Supporting Documents (to be Included in the EoI)	Applicability in case of a consortium / JV
1	Must be registered with the appropriate government authority as a pvt. ltd. company / Ltd. company / LLP and shall be in the consulting services business for at least 5 years.	Copy of the incorporation / registration certificate clearly indicating the nature of business.	Both must satisfy individually.
2	Must possess a valid GSTN and PAN	Copies of GSTN, PAN	Both must satisfy individually.
3	Must have a turnover of at least Rs.20 Crore in each of the last 3 financial years, i.e. FY2018-2019, FY2019-2020 and FY2020-2021.	Audited financial statements for the past 3 financial years. Provisional statement shall be accepted in lieu of audited FS only for FY2020-21.	Both must cumulatively satisfy. Lead partner of the JV must have at least 75% of the said turnover i.e. at least Rs. 15 Crore in each of the three financial years.
4	Must have completed A. At least 2 projects comprising business process reengineering and project management for government SEZs / EPZs / industrial clusters; and B. At least 2 projects providing engineering services consultancy for large (>30 Acre industrial premises) comprising the elements of structural engineering, utilities planning	Summary of relevant experiences. Completion certificates issued by the clients clearly mentioning the name of the assignment, scope of work, area of the campus, value of the contract, etc. In case the scope of work is not elaborated / area of the campus is not mentioned in the completion certificate, corresponding contract agreement may be	Both must cumulatively satisfy.

	and energy optimization. C. At least 1 project of providing transaction advisory services for development of commercial spaces in PPP mode.	submitted.	
5	Must not be presently debarred / blacklisted by any procuring entity under the central government including PSUs and autonomous entities or by state governments or by multilateral agencies such as The World Bank, Asian Development Bank, etc.	Self-declaration of not having been debarred / blacklisted by any of the entities mentioned in this criterion at present.	Both must satisfy individually.

3. Selection Procedure

- a. The procedure for selection of consultant shall be as detailed under the 'Manual for Procurement of Consulting Services, 2017' issued by the Ministry of Finance.
 - b. The Request for Proposals (RfP) shall be issued only to the bidders shortlisted after EoI evaluation. The shortlist comprising up to 8 bidders shall be prepared based on assessment of eligibility and relevance of bidders' past experience. Decision of the SEEPZ SEZ Authority in this regard shall be binding on all participating bidders.
 - c. Selection of a consultant from among the shortlisted firms shall be made using the QCBS method. More details regarding the evaluation criteria and weightages for technical and financial scores etc. shall be provided in the RfP document.
4. More details regarding the scope of work, key expert requirements and other details pertaining to the nature of consulting assignment can be found in the draft Terms of Reference document uploaded with this REoI. It may be noted that these details are neither exhaustive nor final. The final ToR shall be included in the RfP document which shall be issued to the shortlisted consultants.
 5. Bidders may upload their specific feedback and suggestions regarding the draft ToR along with their EoIs. SEEPZ SEZ Authority may consider the suggestions vis-à-vis its requirements but will not be bound to accept any suggestion received.
 6. For any further queries, bidders are requested to use 'seek clarifications' feature on the e-procurement portal.

7. The EoIs should be submitted along with duly filled Annexure I & II through ***e-procurement portal (<https://eprocure.gov.in/eprocure/app>) only***. EoIs submitted through any other means shall not be admissible. The deadline for submission of EoIs is 1600 hrs on 14th March 2022.

Development Commissioner,
SEEPZ- SEZ, Mumbai

ANNEXURE I – EoI Submission Form (To be printed on Bidder's letterhead)

To,

Assistant Development Commissioner,
Office of the Development Commissioner,
SEEPZ, SEZ,
Ministry of Commerce and Industries
Government of India
Andheri (East), Mumbai 400096

Ref: Your Request for Expression of Interest (REoI) For Providing Strategic Advisory and Engineering Services for Rejuvenation and Redevelopment of SEEPZ, Mumbai dated 21/02/2022

Sir,

We, the undersigned, declare that:

1. We have examined and have no reservations to the REoI (including Addenda issued).
2. If we are shortlisted and issued an RfP, we commit to submit technical and financial proposals in response to the RfP, adhering to the requirements stipulated therein.
3. We also declare that Government of India or any other State Government or public Sector Unit in the nature of an autonomous body has not declared us ineligible or black listed us on charges of engaging in corrupt, fraudulent, collusive or coercive practices or any failure/lapses of serious nature.
4. We also accept all the terms and conditions of this REoI and undertake to abide by them, including the condition that you are not bound to shortlist us or any other firm submitting their EoI in response to your Request for EoIs.

Yours sincerely,

Authorized Signatory

(Authorization for signing on behalf of the bidding company to be attached)

Full Name and Designation

ANNEXURE II - Checklist for EoI Submission

SN	Particulars	Submitted (Y/N) If submitted, provide page number	Remarks
1	EoI submission form		
2	Incorporation / Registration Certificate		
3	Copy of GST Registration Certificate		
4	Copy of PAN Card		
5	Audited financial statements for past 3 financial years		
6	Summary of relevant experiences		
7	Completion certificates / contract agreements for past projects		
8	Self-declaration of not having been debarred by stipulated entities at present		

Notes:

1. Please include duly filled checklist as the first page of your EoI submission.
2. Please organize your EoI document in the same sequence as mentioned in the table above.
3. Ensure that all the pages in the EoI document are readable failing which the unreadable pages shall not be considered in EoI evaluation.