

**SEEPZ SPECIAL ECONOMIC ZONE
ANDHERI (EAST), MUMBAI.**

SUPPLEMENTARY AGENDA FOR

**MEETING OF THE APPROVAL COMMITTEE FOR SECTOR
SPECIFIC SPECIAL ECONOMIC ZONE FOR IT/ITES AT RAJIV
GANDHI INFOTECH PARK, PHASE - II, HINJEWADI, DISTRICT
PUNE OF M/S. NEOPRO TECHNOLOGIES PVT. LTD. - SEZ.**

**VENUE : CONFERENCE HALL, BFC BUILDING, 2ND FLOOR,
BEHIND THE OFFICE OF DEVELOPMENT
COMMISSIONER, SEEPZ- SEZ, ANDHERI (EAST),
MUMBAI - 400 096.**

DATE : 18th March, 2015

TIME : 02.50 P.M.

MEETING OF THE APPROVAL COMMITTEE FOR SECTOR SPECIFIC SPECIAL ECONOMIC ZONE FOR IT/ AT RAJIV GANDHI INFOTECH PARK, PHASE - II, HINJEWADI, DISTRICT PUNE OF M/S. NEOPRO TECHNOLOGIES PVT. LTD. - SEZ UNDER THE CHAIRMANSHIP OF DEVELOPMENT COMMISSIONER, SEEPZ-SEZ ON 13TH FEBRUARY, 2015.

INDEX

Agenda Item No.	Subject
Agenda item No. 01 : -	Application for setting up of a new unit - M/s. KPIT Technologies Ltd.

PART A

Request ID 111500000765

Name of DC DC SEEPZ SEZ
MumbaiName of SEZ Neopro
Technologies Private
limitedName of unit KPIT
TECHNOLOGIES
LIMITEDSubmission
Date 19/02/2015

Sr.No.	Description	Values	Remarks
1.	Name of Proposed Unit	KPIT TECHNOLOGIES LIMITED	
2.	IEC Number	3191002171	
3.	PAN	AAACK7308N	
4.	Type of Firm (Proprietary/Partnership Firm / Pvt. Ltd. /Ltd. Co.)	Public Limited Company	
5.	Promoter(s)/Shareholder(s) / Directors	Mr S B Ravi Pandit, Mr Kishor Patil, Mr Sachin Tikekar, Mr Anant Talaulicar, Mr Amit Kalyani, Ms Liia Poonawalla, Dr R A Mashelkar, Mr B V R Subbu, Prof Alberto Sangiovanni Vincentelli, Mr Sanjay Kukreja, Mr Adi Engineer	
6.	Nature of Industrial Undertaking (Whether small / medium / large scale)	Large Scale	
7.	Sector of activity	Electronics And Software	
8.	Registered Office Address	35 & 36, RAJIV GANDHI INFOTECH PARK, PHASE-I, MIDC, HINJEWADI, PUNE, PUNE- 411057, Maharashtra, India	
9.	Address of the proposed unit		
10.	Area in Sq. Mtrs.	8453.71	
11.	Tenure of lease of premises		
12.	Proposed Item of Manufacturing (Description of Item(s))	INFORMATION TECHNOLOGY ENABLED SERVICES I.T. SOFTWARE DEVELOPMENT, MAINTENANCE, CONSULTANCY, TESTING, BUSINESS PROCESS OUTSOURCING ETC.	
13.	Cost of Project (Rs. in Lakhs)	Land	

		Building		
		Plant & Machinery		
		(i) Indigenous	71400000.00	
		(ii) Imported	10800000.00	
		Total (i) + (ii)	82200000.00	
		Working Capital Requirement		
14.	Requirement of Raw Material for five years(Rs. In Lakhs)	Imported	0.00	
		Indigenous	0.00	
		TOTAL	0.00	
15.	Details of Sources of Finance (Figs. in Rs. Lakhs)	Particular		
		Through internal resources and short terms loan of Rs. 339 Million as shown in our projected Balance		
16.A	Equity Participation including Foreign Investment: (Figs in Rs. Lakhs)	Existing	Proposed	
(i)	Authorised	12500.00	0.00	
(ii)	Subscribed	3920.61	0.00	
(iii)	Paid Up Capital	3920.61	0.00	
B	Pattern of Share holding in the paid up Capital(Figs. In Rs. In Lakhs)			
(i)	Foreign Holding	1988.68		
(ii)	Non-Resident Indian Company / Individual holding			
	Repatriable	19.74		
	Non-Repatriable	9.85		
(iii)	Resident Holding	1902.34		
(iv)	Total Equity	3920.61		
(v)	External Commercial Borrowing	0.00		
17.	Foreign Exchange Balance Sheet		Rs.In Lakhs	US\$ in thousand
	For Five Years	FOB Value of Exports	89893.00	149821.67
		F.E. Outgo	40906.00	68176.67
		NFE	48987.00	81645
18.	Employment Details	Men	Women	Total

		630	425	1055	
19.	Marketing Details furnished				

PART B

Sr.No.	Item Description	Values	Remarks
a.	Name of Entity		
b.	LOP No. & Date		
c.	Date Of Commencement of Production		
d.	Common Directors/Partners		
e.	Sector		
f.	Area Occupied in case of existing unit in SEEPZ		
g.	Export Turnover for preceding five Years		
h.	Any violation observed		
i.	Any SCN issued		
j.	Whether Positive NFE achieved		

KPIT Technologies Ltd is a global IT Consulting and Product Engineering partner focused on co-innovating domain intensive, technology solutions for corporation specializing in automotive & transportation, manufacturing and energy & utilities.

KPIT Technologies Ltd. is a leader in technology solutions and services, they are currently partner with 200+ global corporations including Original Equipment Manufacturers (OEMs), and Tier 1 companies.

The unit has already one operational unit under SEZ Scheme i.e. in Neopro - SEZ, Pune generating employment for 470 people with an FOB value of exports of Rs.13764.32 Lakhs and NFE earning of Rs.11697.30 Lakhs for the first 3 years of block period of 5 years. KPIT has been issued LOA SEEPZ-SEZ/MIDC-SEZ/KCIL/24/2011-12/10156 dated 29.06.2011 for setting up a unit in phase-III, MIDC. The unit has applied for 2nd extension of validity period of LOA for further period of 3 years w.e.f 28.06.2013 to 27.06.2016, and the matter was referred to BOA.

The company services its clients across the globe through its branches and global subsidiaries in the US, UK, Germany, UAE and Japan. It has extended its reach through partnerships in Switzerland, France, Sweden, Australia, Qatar and Kuwait.

KPIT's Specialized Service Areas are as follows:

- Manufacturing Business IT: Hi-Tech, Discrete & Consumer Packaged Goods.
- Product Engineering Solutions and Services
- Embedded – Automotive Electronics, Industrial Automation & Consumer Electronics
- Energy and Utilities
- Life Sciences

Practices followed by KPIT Technologies Ltd.

- Application Consulting
- Business Consulting
- Product Engineering Solutions

KPIT Technologies Ltd., offers service in following areas

- Manufacturing Business IT
- Automotive and Product Engineering
- Automotive – IT
- Energy and Utilities

M/s. KPIT Technologies Ltd. proposes to set up a new SEZ unit in M/s. Neopro Technologies Pvt. Ltd., with an FOB value of exports Rs. 83893 Lakhs and NFE earning of Rs. 48987 Lakhs and projected employment generation of around 1055 people for the first 5 years.

The application has been scrutinized and is found in order.

The proposal of the unit for setting up of a new unit in M/s. Neopro Technologies Pvt. Ltd. SEZ is placed before the UAC for consideration.

Kpit/SEZ-001

dtd. 23rd Feb., 2015

To,
Development Commissioner
SEEPZ Special Economic Zone
Andheri (E), Mumbai-400096
Maharashtra.

Dear Sir/ Madam,

Sub: Application for setting up a new SEZ Unit-III for IT & ITES at Ground and 1st Floor,
IT-9 Building, Blue Ridge Township, Rajiv Gandhi Infotech Park, Ph - I, MIDC, Hinjewadi,
Pune 411057 (Maharashtra.)

With reference to the above, we take this opportunity to inform you that we wish to set up a SEZ unit (III) for IT/ ITES at Ground and 1st Floor, IT-9 Building, Blue Ridge Township, Rajiv Gandhi Infotech Park, Ph - I, Hinjewadi, Pune 411057 (Maharashtra) .

In this connection, for processing the application, we are herewith enclosing a Demand Draft, bearing No. 127449 dt. 13/02/2015 for an amount of Rs. 5000/- drawn in favor 'The Pay & Accounts officer SEEPZ, SEZ' as specified in the application "Form - F" of the SEZ Rules, 2006. Said application has already been submitted by us Online against SEZ online portal as per request ID no. 111500000765 dtd. 19/02/2015 .

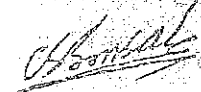
The said application has been accompanied with all the enclosures as per ANNEXURE with this application which are required for obtaining the approval relating to setting up an SEZ unit under the SEZ Act, 2005 r/w SEZ Rules, 2006.

Considering the above details, we now request you to process the aforesaid documents and grant us the license to operate as a SEZ unit at the earliest.

Let us know, if you require any more information/documentation.

Thanking you,

Yours faithfully,
for KPIT Technologies Ltd.



C S Sonsale
Vice President- FLM, Commercial & Project
Authorised signatory.

Encl.: Demand Draft as above and ANNEXURES

14616
25/02/15

Kpit/SEZ-004

To

The Development Commissioner

Seepz SEZ, Andheri (E)

Mumbai 400096

Mar 12, 2015

Dear Sir,

- Ref : 1. Our application for setting up SEZ unit at Pune SEZ vide Request ID 111500000765 dated Feb 23, 2015
2. Application along with duly signed copy of Form-H vide Ref. kpit/SEZ-001 dated Feb 25, 2015
3. Your Letter No. SEEPZ/NTPL-SEZ/KTL/43/2015-16/4006 dated Mar 9, 2015
4. Submission of query reply and revised Form – F vide Ref. kpit/SEZ-002 & 003 dated Mar 10, 2015

This is with reference to our application of setting up a new SEZ unit at Pune SEZ vide Request ID 111500000765 and subsequent query raised by your good office vide letter No, SEEPZ/NTPL-SEZ/KTL/43/2015-16/4006 dated Mar 9, 2015.

We have submitted the reply to your query referred above vide our letter Ref. kpit/SEZ-002 dated Mar 10, 2015 and subsequently revised Form-F was also submitted vide our letter Ref. kpit/SEZ-003 dated Mar 12, 2015.

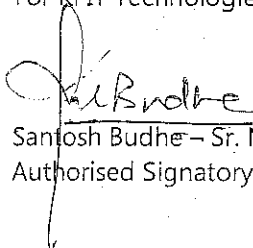
We would like to bring to your notice that we are running short of space for accommodating additional manpower and business needs in the existing facility at Pune. In view of the same, we sincerely request you to consider our application for setting up of new SEZ unit at Pune SEZ urgently as delay in commencing new unit, may result in loss of business and clientele whom the delivery deadlines are already being committed.

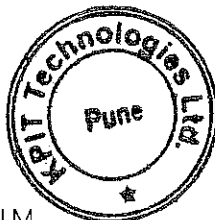
We humbly request your good office to consider our application in upcoming UAC meeting for consideration of approval and oblige.

Looking forward to your co-operation in the matter.

Thanking You,

For KPIT Technologies Ltd.


Santosh Budhe – Sr. Manager - FLM
Authorised Signatory



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13/3/15

KPIT Technologies Limited

Corporate and Registered Office: 35 & 36, Rajiv Gandhi Infotech Park, Phase 1, MIDC, Hinjewadi, Pune 411 057, India.
Board: +91-20-6652 5000 Fax: +91-20-6652 5001 Email: kpitin@kpit.com URL: www.kpit.com

Mumbai Office: 155 Millennium Business Park, Mahape, Navi Mumbai 400710, India.
Phone : +91 22 27783100 Fax : +91 22 27782291

Kpit/SEZ-003

To
The Development Commissioner
Seepz SEZ, Andheri (E)
Mumbai 400096

Mar 10, 2015

Dear Sir,

Ref : 1. Our application for setting up SEZ unit at Pune SEZ vide Request ID 111500000765
2. Your Letter No. SEEPZ/NTPL-SEZ/KTL/43/2015-16/4006 dated Mar 9, 2015

This is with reference to our application of setting up a new SEZ unit at Pune SEZ vide Request ID 111500000765 and subsequent query raised by your good office vide letter No, SEEPZ/NTPL-SEZ/KTL/43/2015-16/4006 dated Mar 9, 2015.

The annexure A-10 is wrongly titled as Raw Material & Consumables whereas the same is our operation cost and already included in the project balance sheet. It is purely an typo error and we request you to consider the same as operation cost/expense.

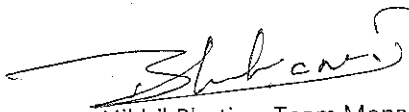
Considering the above, we have made the necessary changes in Form – F and resubmitted the request for your kind consideration. Copy the Form – F is enclosed herewith for your ready reference.

In view of the above, request you to consider our submission and process our application granting LOA for setting up new SEZ unit.

Looking forward to your co-operation in the matter.

Thanking You,

For KPIT Technologies Ltd.



Nikhil Bhatia – Team Manager - FLM
Authorised Signatory

LS 256
12/03/15

KPIT Technologies Limited

Corporate and Registered Office: 35 & 36, Rajiv Gandhi Infotech Park, Phase 1, MIDC, Hinjewadi, Pune 411 057, India.
Board: +91-20-6652 5000 Fax: +91-20-6652 5001 Email: kpitin@kpit.com URL: www.kpit.com

Mumbai Office: 155 Millennium Business Park, Mahape, Navi Mumbai 400710, India.
Phone : +91 22 27783100 Fax : +91 22 27782291

Kpit/SEZ-002

To

The Development Commissioner

Seepz SEZ, Andheri (E)

Mumbai 400096

Mar 10, 2015

Dear Sir,

Ref : 1. Our application for setting up SEZ unit at Pune SEZ dated Feb 23, 2015
2. Your Letter No. SEEPZ/NTPL-SEZ/KTL/43/2015-16/4006 dated Mar 9, 2015

This is with reference to our application of setting up a new SEZ unit at Pune SEZ vide our application dated Feb 23, 2015 and subsequent query raised by your good office vide letter No, SEEPZ/NTPL-SEZ/KTL/43/2015-16/4006 dated Mar 9, 2015.

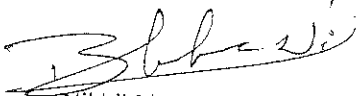
The annexure A-10 is wrongly titled as Raw Material & Consumables whereas the same is our operation cost and already included in the project balance sheet. It is purely an typo error and we request you to consider the same as operation cost/expense.

In view of the above, request you to consider our submission and process our application granting LOA for setting up new SEZ unit.

Looking forward to your co-operation in the matter.

Thanking You,

For KPIT Technologies Ltd.



Nikhil Bhatia – Team Manager - FLM
Authorised Signatory

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11/03/15

KPIT Technologies Limited

Corporate and Registered Office: 35 & 36, Rajiv Gandhi Infotech Park, Phase 1, MIDC, Hinjewadi, Pune 411 057, India.
Board: +91-20-6652 5000 Fax: +91-20-6652 5001 Email: kpitin@kpit.com URL: www.kpit.com

Mumbai Office: 155 Millennium Business Park, Mahape, Navi Mumbai 400710, India.

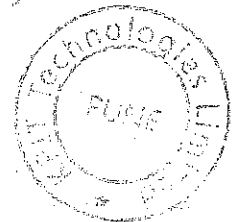
Phone: +91 22 27782300 Fax: +91 22 27782391

KPIT Technologies Limited
List of Imported Capital Goods with Value in Rupees

Capital Goods Category Head	Group	Amount Rs.
Interior Furniture & Fixture	Furniture & Fixture	2,40,00,000
Modular WorkStation Furniture	Furniture & Fixture	1,90,00,000
TOTAL : Project-Furniture & Fixture	(A)	4,30,00,000
Fire alarm , CCTV access control system	P & M- Project	58,00,000
Projector and AV Equipments	P & M- Project	50,00,000
TOTAL : Project - Plant and Machinery	(B)	1,08,00,000
Computers & Software	ITS-CAPEX	12,50,00,000
Networking Products and Servers	ITS-CAPEX	6,10,00,000
TOTAL : ITS-CAPEX	(C)	18,60,00,000
G.Total	(A)+(B)+(C)	23,98,00,000

For KPIT Technologies Li

[Signature]
 Authorised Signatory



KPIT Technologies Limited		
List of Indigenous Capital Goods with Value in Rupees		
Capital Goods Description	Group	Amount
Interior Furniture & Fixture	Project-Furniture & Fixture	9,05,00,000
Chairs	Project-Furniture & Fixture	82,00,000
Modular Workstation Furniture	Project-Furniture & Fixture	20,00,000
TOTAL : Furniture & Fixture	(A)	10,07,00,000
Electrical Panels, Cables and Fixture	Project-P & M	2,70,00,000
HVAC Equipments	Project-P & M	1,90,00,000
Fire Alarm System	Project-P & M	30,00,000
Light Fitting	Project-P & M	50,00,000
CC TV Access Control	Project-P & M	34,00,000
UPS	Project-P & M	1,00,00,000
Projectors and Audio Video Equipments	Project-P & M	40,00,000
TOTAL : Project-Plant and Machinery Projects	(B)	7,14,00,000
Computers & Software	ITS-CAPEX	7,00,00,000
TOTAL : ITS-CAPEX	(C)	7,00,00,000
G.Total	(A)+(B)+(C)	24,21,00,000

For KPIT Technologies Limited

Authorized Signatory



FLAGSHIP DEVELOPERS PRIVATE LIMITED

Special Economic Zone (Co-Developer)

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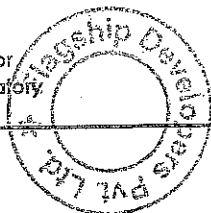
• Site Office: Plot No 02, Blue Ridge Township, Near Cognizant, Near Rajiv Gandhi Infotech Park, Hinjewadi Phase -I, Pune 411 057

• Telephone: 020-39803980 Fax: 020-39803911

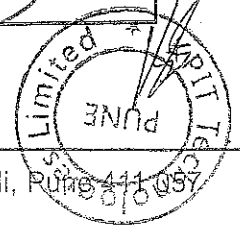
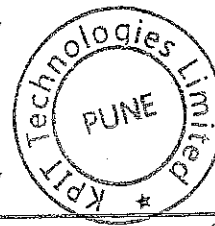
• Email: contact@blueridge.in • Website: www.blueridge.in

Name of the SEZ Developer	Neopro Technologies Private Limited - SEZ Plot No. 2, Blue Ridge Township, Nr. Rajiv Gandhi Infotech Park Phase-I, Hinjewadi, Pune- 411057
Name of Lessor with full address	Flagship Developers Pvt Ltd. Co-Developer in Neopro SEZ Plot No. 2, Blue Ridge Township, Near Cognizant Nr. Rajiv Gandhi Infotech Park Phase-I, Hinjewadi, Pune- 411057
Name of Authorized signatory of Lessor	Aditi Watve
Name of Lessee	KPIT Technologies Ltd., Hinjewadi Pune
Name of Authorized signatory of Lessee	Shekhar Somsale
Lease Term	15 years (subject to the license of the company to operate in an SEZ)
Lock-in Term	5 years
Initial Warm shell Space	90,995 sqft Ground and first floor of IT9 & inbetween sapce of IT8-IT9 Building at Plot No. 2, Blue Ridge Township, Near Cognizant Nr. Rajiv Gandhi Infotech Park Phase-I, Hinjewadi 411057 in M/S Neopro Technologies Pvt Ltd-SEZ.
Space take up	45,111 sqft on first floor to be handed over for fit outs - 1st July 2015; RCD - 1st October 2015 45,884 sqft on ground floor to be handed over for fit outs - 1st April 2015; RCD - 1st July 2015
Warm shell Rent	INR. 38.50 psft per month
Common Area Maintenance	INR 8.0 psft per month
Rental Escalation	15% every 3 years on warm shell rent, car parking charges & CAM after every 3 years
Interest free refundable security deposit	6 months on Warm Shell rent mentioned above
Interest free refundable maintenance deposit	6 months
Taxes	It is explicitly agreed that the lessor will bear all the taxes that arise owing to the ownership of the property and the lessee will bear all the taxes owing to the leasehold occupancy and the business the lessee chooses to conduct in the premises in accordance to the SEZ rules and regulations.
Vehicle Parking charges	Paid car parking slots (open as well as covered) can be made available on the ratio of 1 car per 1,200 sqft. INR. 2200 per car per month will be charged for car parking slot
Electricity Consumption Charges	To be borne by client at actual
Generator back-up Consumption Charges	To be borne by client at actuals
HVAC Charges	To be borne by client at actuals
Expenses related to registration & leasing of space	All expenses incurred in relation to registration & adjudication of lease deed shall be born by lessee, including stamp duty to be paid at the time of register
Security Deposit Payment	2 months to be paid upon signing the Lease deed and four month to be paid upon possession
Refund of security deposit	In case lessee's application is being declined by the SEZ unit approval security deposit paid to be refunded within 15 days from the date of su
Offer Validity	31st Oct 2014

Signed by - Lessor
Authorized Signatory



Signed by - Lessee
Authorized Signatory



Registered Office: Blueridge, Near Cognizant, Rajiv Gandhi Infotech Park - Phase I, Hinjewadi, Pune 411 057

CIN: U45201PN2005PTC020888

Corporate Office: PSC HOUSE, CST NO 111+111/2, Anand Colony, Off Prabhat Road, Pune 411 004

FLAGSHIP DEVELOPERS PRIVATE LIMITED

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Special Economic Zone (Co-Developer)

- Site Office: Plot No 02, Blue Ridge Township, Near Cognizant, Near Rajiv Gandhi Infotech Park, Hinjewadi Phase I, Pune 411 057
- Telephone: 020-39803980 Fax: 020-39803911
- Email: contact@blueridge.in • Website: www.blueridge.in

13th February 2015

TO WHOM-SO-EVER IT MAY CONCERN

We, Flagship Developers Pvt Ltd.(Co-Developer in Neopro SEZ) Co-developers of the project 'Neopro SEZ' situated at Plot No. 2, Blue Ridge Township, Near Cognizant, Nr. Rajiv Gandhi Infotech Park Phase-I, Hinjewadi, Pune- 4110577 confirm having agreed to give the premises being IT9 & In-between space of IT8-IT9 having a saleable built up area of 90995 sq.ft in the said project on the Ground and first floor on lease to KPIT Technologies Ltd. by and under the terms of Term sheet.

We hereby confirm that we have no objection KPIT Technologies Ltd using the premises as a SEZ unit.

for Flagship developers pvt Ltd (Co developer in Neopro SEZ)

