

SEEPZ SPECIAL ECONOMIC ZONE

ANDHERI (EAST), MUMBAI.

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AGENDA FOR

MEETING OF THE APPROVAL COMMITTEE FOR SECTOR SPECIFIC SPECIAL ECONOMIC ZONE FOR ELECTRONIC HARDWARE AND SOFTWARE INCLUDING INFORMATION TECHNOLOGY ENABLED AT RAJIV GANDHI INFOTECH PARK, PHASE - I, HINJEWADI, DISTRICT PUNE OF M/S. MAGARPATTA TOWNSHIP DEVELOPMENT AND CONSTRUCTION COMPANY LTD.

VENUE : Conference Hall, 2nd Floor, SEEPZ Service Centre,
Andheri (East), Mumbai - 400 096.

DATE : 14th September, 2015

TIME : 1:35 p.m.

MEETING OF THE APPROVAL COMMITTEE FOR SECTOR SPECIFIC SPECIAL ECONOMIC ZONE FOR ELECTRONIC HARDWARE AND SOFTWARE INCLUDING INFORMATION TECHNOLOGY ENABLED AT RAJIV GANDHI INFOTECH PARK, PHASE - I, HINJEWADI, DISTRICT PUNE OF M/S. MAGARPATTA TOWNSHIP DEVELOPMENT AND CONSTRUCTION COMPANY LTD., UNDER THE CHAIRMANSHIP OF DEVELOPMENT COMMISSIONER, SEEPZ-SEZ ON 14TH SEPTEMBER, 2015.

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Agenda Item No.	Subject
Agenda item No. 01 :-	Confirmation of minutes of the meeting held on 08.07.2015.
Agenda item No. 02 :-	Approval of setting up of a new unit - M/s. Accenture Services Pvt. Ltd.
Agenda item No. 03 :-	Approval of additional location with revision of projection for the period of 3 years - Accenture Services Pvt. Ltd.

Minutes of the 41st Meeting of the Approval Committee held under the Chairmanship of Development Commissioner for Sector Specific Special Economic Zone for Electronic Hardware and Software including ITES at Magarpatta City, Village - Hadapsar, Taluka Haveli, Dist. Pune of M/s. Magarpatta Township Development and Construction Company Ltd., on 08.07.2015.

1. Name of the SEZ : M/s. Magarpatta Township Development Construction Company Ltd.
2. Sector : Electronic & Software including ITES.
3. Meeting No. : 41
4. Date : 08.07.2015.

Present:

1. Shri. P. S. Raman : Member
Joint Development Commissioner
SEEPZ-SEZ.
2. Shri. Premchandran Nair : Nominee of Joint
FTDO, Pune. DGFT, Pune.
3. Shri. K. L. Rayappa : Nominee of the Commissioner
Asst. Commissioner Central Excise, Pune - I.
4. Shri. Sanjay Iyer : Nominee of Commissioner of
Income Tax Officer, W-5(2) Income Tax, Pr. CIT-3,
Pune. Pune.
5. Shri. K. S. More : Nominee of the
Industries Inspector Development Commissioner
(Industries).
6. Shri. Rajendra Khadilkar : Nominee of Developer.
Coordinator,
Magarpatta - SEZ

Special Invitees:

7. Shri. V. P. Shukla
Deputy Development Commissioner
SEEPZ-SEZ
8. Shri. B. C. Sahu
Specified Officer, Pune.

Agenda Item No. 01: Confirmation of Minutes of the 40th meeting held on 05.06.2015.

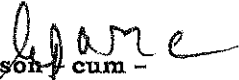
The Minutes of the 40th Meeting held on 05.06.2015 were confirmed.

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Agenda Item No. 02: Application for Cafeteria Provision in SEZ required for Authorized Operations received from M/s. Magarpatta Township Development & Construction Company Limited.

After deliberation, the Committee approved the proposal of M/s. Magarpatta Township Development & Construction Company Limited. – SEZ for appointment of service provider, M/s. Mountain Trail Foods Pvt. Ltd. at Wing B Podium, Tower VII for providing cafeteria facilities (Tea and Snacks centre in Magarpatta SEZ).

The meeting ended with the vote of thanks to the Chair.


Chairperson cum -
Development Commissioner

PART A

Request ID 111500003333

Name of DC DC SEEPZ,SEZ
MumbaiName of SEZ Magarpatta
Township
DevelopmentName of unit Accenture Services
Pvt. Ltd.Submission
Date 31/08/2015

Sr.No.	Description	Values	Remarks
1.	Name of Proposed Unit	Accenture Services Pvt. Ltd.	
2.	IEC Number	0301014175	
3.	PAN	AACCA8997K	
4.	Type of Firm (Proprietary/Partnership Firm / Pvt. Ltd. /Ltd. Co.)	Private Limited Company	
5.	Promoter(s)/Shareholder(s) / Directors	Scott Ahlstrom,Ramesh Ramamurthy,Rajeev Chopra,Moh an Sekhar,Rekha M Menon	
6.	Nature of industrial Undertaking (Whether small / medium / large scale)	Large Scale	
7.	Sector of activity	Electronics And Software	
8.	Registered Office Address	Accenture Services Pvt Ltd,Plant 3, Godrej and Boy ce Complex,LBS Marg, Vikhroli (West),Mumbai- 400079 ,Maharashtra,India	
9.	Address of the proposed unit		
10.	Area in Sq. Mtrs.	17908.70	
11.	Tenure of lease of premises		
12.	Proposed Item of Manufacturing (Description of Item(s))	SOFTWARE DEVELOPMENT AND IT ENABLED SERVICES	Building B3 , Magarpatta Township Developement & Construction Company Ltd, Magarpatta City IT/ITES SEZ,Village Hadapsar,Taluka Haveli,Pune -411 013
13.	Cost of Project (Rs. in Lakhs)	Land	

19.	Marketing Details furnished		Brief overview of the company furnished
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Scope of the Project:

Accenture is a global management consulting technology services and outsourcing company with more than 305,000 people serving clients in more than 120 countries

The applicant wants to set up a unit at Building B3, Magarpatta Township Development & Construction Company Ltd, Magarpatta City IT/ITES -SEZ, Village Hadapsar, Taluka Haveli, Pune -411 013.

The applicant holds a valid LOP No. SEZ/PUNE/19/2007-08/12 dated: 05.02.2008 for carrying out authorized activities of IT/ITES , at Magarpatta City IT/ITES -SEZ and the export details are as follows:

(Fig. in lakhs)

Year	Projected Export	Actual Export	Employees	NFE
2013-14	43135.38	44325.20	3043	42198
2014-15	44860.80	58069.61	4525	55570.02

The projected Net Foreign Exchange in INR is as shown below:

Year	1 st	2 nd	3 rd	4 th	5 th	Total
NFE	(1142.14)	23659.84	24905.09	24905.09	24905.09	97232.97
Total Employees	405	1519	101	0	0	2026

The Unit proposed to shift STPI unit at Tower 5, Level 4, 5, 6, and 7, Magarpatta Cybercity, Hadapsar , Pune-411 028 into the proposed SEZ unit inline with Instruction No. 70 dated 09.11.2010 issued by Department of Commerce.

Further the unit has confirmed that Accenture does not wish to Claim any direct tax benefit under section 10AA of Income Tax Act. 1961 for profits earned from the operation carried out in this proposed SEZ unit

The application of unit was scrutinized and was found in order.

The proposal of the applicant for setting up new unit Magarpatta-SEZ is placed before UAC for Consideration

Ref: No. MTDCC/CC/2437/2015-16

Date: 5th August 2015

Accenture Services Private Limited
 Magarpatta City SEZ, Hadapsar
Pune 411 013.

Dear Sir,

Sub: Letter of allotment of space within the notified SEZ at Magarpatta City SEZ, Magarpatta city, Hadapsar, Pune – 411 013.

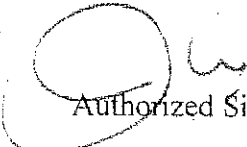
As per mutually decided terms and conditions, we are pleased to allocate premises at Tower B3 comprising of Lower Ground Level, Upper Ground Level, Level 1 to 5 & Terrace totally admeasuring approximately 1,92,767.70 square feet at Magarpatta City SEZ, Magarpatta City, Hadapsar, Pune 411 013 to Accenture Services Private Limited for them to initiate business operations from within the SEZ. This space shall be allotted and surrendered back to us as per mutually decided terms and conditions.

We will ensure that Infrastructural Facilities as per provisions of Rule 5A of Special Economic Rules, 2006 are available to the Unit.

This letter should be treated as letter for allotment of space to M/s. Accenture Services Private Limited subject to them obtaining a Letter of Approval from the Office of Development Commissioner, Special Economic Zone (IT/ITES), Department of Commerce, Ministry of Commerce and Industry, Government of India. The Lease Deed will be executed after receipt of the LOA.

This letter is being issued on your specific request and requirement.

Yours faithfully,
 For Magarpatta Township Development
 And Construction Company Limited


 Authorized Signatory



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31st August 2015,

To
The Development Commissioner,
SEEPZ-Special Economic Zone,
Govt. of India, MOC & I,
Andheri (East), Mumbai – 400 096

Dear Sir,

Subject: Application for setting up SEZ unit at Magarpatta Township Development & Construction Company Ltd (MTDCCL), Pune – 411 013

Reference: Online Request ID 111500003333 dated 21st August 2015

We, M/s. Accenture Services Private Limited having following three SEZ units in Pune carrying out authorized operation of IT/ITES.

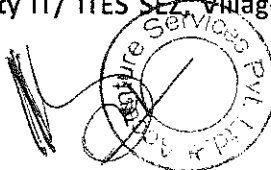
- a) LOA no. SEZ/PUNE/19/2007-08/12 dated 05.02.2008 in MTDCCL- SEZ, Magarpatta City.
- b) LOA no. SEEPZ SEZ/ASPL/02/2011-12/528 dated 13.01.2011 in NTPL SEZ
- c) LOA no. SEEPZ-SEZ/MSF-SEZ/ASPL/13/2014-15/14707 dated 16.12.2014 in Manjri Stud Farm Pvt Ltd SEZ and same are engaged in IT and ITES activities.

We have expansion plans across India and already having noticeable presence in NCR, Gurgaon, Kolkata, Navi Mumbai, Hyderabad, Chennai, Bangalore and Pune. Accenture has SEZ operation in Chennai, Hyderabad, Bangalore, Pune, Gurgaon, NCR and Kolkata.

We are now proposing to set up its fourth SEZ unit in Pune to expand its business operations. This SEZ facility is coming up at **Building B3 (Unit II), Magarpatta Township Development & Construction Company Ltd, Magarpatta City IT/ ITES SEZ, Village Hadapsar, Taluka Haveli, Pune – 411 013** measuring approximately 1,92,767.70 square feet and will provide IT and ITES services.

We also wish to bring to your kind attention that, Accenture currently carrying out a part of its IT and ITES operations from a unit in the STPI located at Tower 5, Level 4, 5, 6 and 7, Magarpatta City, Cyber City, Hadapsar, Pune – 411 028. The business proposed to be carried out from the new SEZ unit in **Building B3 (Unit II), Magarpatta Township Development & Construction Company Ltd, Magarpatta City IT/ ITES SEZ, Village Hadapsar, Taluka Haveli, Pune – 411 013** is similar to the operations being carried out in the above mentioned STPI unit. Given the same, Accenture is proposing to consolidate the operations of the STPI unit currently located at Tower 5, Level 4, 5, 6 and 7, Magarpatta City, Cyber City, Hadapsar, Pune – 411 028, with the new SEZ unit coming up at **Building B3 (Unit II), Magarpatta Township Development & Construction Company Ltd, Magarpatta City IT/ ITES SEZ, Village Hadapsar, Taluka Haveli, Pune – 411 013**.

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Accenture Services Pvt. Ltd.
Building B1 & B2, Magarpatta City SEZ,
Magarpatta City, Hadapsar, • Pune 411 013
Tel: 020 4145 1000 • Fax: 020 4145 1001
accenture.com

Registered Office:
Accenture Services Pvt. Ltd.
Plant-3, Godrej & Boyce Complex, LBS Marg,
Vikhroli (W), Mumbai 400 079, Maharashtra • India.
Tel: 022 6600 3000 • Fax: 022 2518 8286
CIN - U74140MH1999PTC120656

Accenture

It is submitted that the proposed shifting of the STPI unit mentioned above in to the proposed SEZ unit is in line with Instruction No. 70 dated 9th Nov 2010 issued by the Department of Commerce.

Further, we wish to confirm that Accenture does not propose to claim any direct tax benefit under Section 10AA of the Income-tax Act, 1961 for the profits earned from the operations carried out in this proposed SEZ unit (Unit-II) at Building B3, MTDCCL SEZ, Magarpatta City, Hadapsar, Pune – 411 013.

As per the checklist we have enclosed relevant documents which are as follows.

- Application duly filled in Form-F along with Authorized signature in five (5) copies
- DD No. 016210 dated 21st August 2015 amounting to INR 5,000/- drawn in favor of "Pay & Accounts Officer, Ministry of Commerce & Industry, Department of Commerce" by Axis Bank Ltd, Hadapsar, Pune.
- Project Report.
- Projected Balance Sheet for next 5 years.
- Projected Cash flow Statement for next 5 years.
- Copy List of Directors and Profile of Directors.
- Copy of the company PAN card.
- Copy of Form No. – 32
- Copy of Form No. – 18
- Copy of IEC Code.
- Copy of Board Resolution for Authorised Signatory.
- Copy of Audited balance sheet for the last three financial years.
- Copy of Developer NOC and Rule 5A Confirmation
- Copy of Memorandum of Association & Articles of Association
- Floor Plan of proposed SEZ location.
- Copy of Board Resolution for setting up a new SEZ unit at Magarpatta City SEZ.
- List of proposed capital goods (Import and Indigenous) • U/T for environment and pollution control.

We request you to approve our request as a SEZ unit operator and issue Letter of Approval for above mentioned location.

We will be happy to provide you any further information if any required in this regard.

Thanking you,

Yours truly,

For Accenture Services Private Limited

RAJASHEKAR B. H.
General Manager - Logistics & Compliance

Encl: As above

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Accenture Services Pvt. Ltd.
Building B1 & B2, Magarpatta City SEZ,
Magarpatta City, Hadapsar, • Pune 411 013
Tel: 020 4145 1000 • Fax: 020 4145 1001
accenture.com

Registered Office:
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Plant-3, Godrej & Boyce Complex, LBS Marg,
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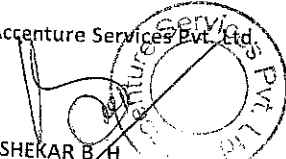
ACCENTURE SERVICES PVT. LTD.
Building B3, Magarpatta City SEZ, Magarpatta City, Hadapsar, Pune - 411 013

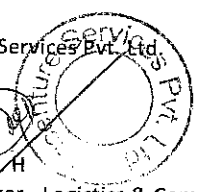
PROPOSED LIST OF CAPITAL GOODS

Description - Imported Capital Goods	Amount (INR Lacs)
Computer Hardware, Software and Accessories	649.85
Networking & Data communication Equipments	781.29
Power and AC	-
Office Equipment & Furniture	956.26
Total (A)	2,387.40

Description - Indigenous Capital Goods	Amount (INR Lacs)
Computers, Servers & Software	72.21
Networking & Data communication Equipments	86.81
Power and AC	-
Office Equipment, Airconditioning & Furniture	2,231.27
Miscellaneous	-
Total (B)	2,390.29

(A+B) Total CG Projection (INR Lacs)	4,777.69
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For Accenture Services Pvt. Ltd.

RAJASHEKAR B. H.
General Manager - Logistics & Compliance



**OFFICE OF THE DEVELOPMENT COMMISSIONER,
SEEPZ SPECIAL ECONOMIC ZONE, GOVT. OF INDIA,
ANDHERI (EAST), MUMBAI**

**AGENDA NOTE FOR CONSIDERATION OF UNIT APPROVAL
COMMITTEE**

a) Proposal: -

Application of M/s. Accenture Services Pvt. Ltd, Magarpatta-SEZ, for additional location with revision of projection for the period of 3 years.

b) Specific Issue on which decision of UAC is required: -

Approval of additional location with revision of projection for the remaining period of 3 years, viz. 07.04.2015 to 06.04.2018 from M/s. Accenture Services Pvt. Ltd

**c) Relevant provisions of SEZ Act, 2005 & Rules, 2006/
Instruction/ Notification :**

In terms of Rule 19(2) of SEZ Rules, 2006.

d) Other Information: -

M/s. Accenture Services Pvt. Ltd., has been granted Letter of Approval No. **SEZ/PUNE/19/2007-08/12**, dated **05.02.2008** for Software Development and IT Enabled Services. The unit has commenced their production activity w.e.f. **07.04.2008**.

The unit vide letter dated **18.08.2015** requested for inclusion of additional area of 192767.70 Sq. Ft. at Building B4, (Lower Ground Level, Upper Ground Level, Level 1 to 5 and Terrace at Magarpatta City – SEZ.

Contd.....2/-

18th August 2015,

To,
The Development Commissioner
SEEPZ-Special Economic Zone,
Govt. of India, MOC & I,
Andheri (East), Mumbai - 400 096

Subject: - Expansion of additional area at M/s Magarpatta City -SEZ Pune (MTDCCL-SEZ).

Reference: - LOA No. SEZ/PUNE/19/2007-08/12 dated 05th February 2008.

Dear Sir,

We are holding above referred Letter of Approval issued by your good office for our SEZ Unit located at Building B1, Magarpatta City SEZ, Magarpatta City, Hadapsar, Pune - 411 013 for authorized operation of Software Development, IT Enabled Services, Setting up, Operation, Maintenance and expansion of the unit.

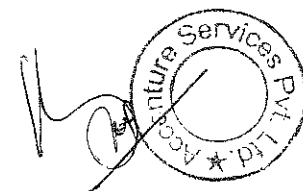
We are currently operating in Building B1 & Building B2 occupying 396116 sq. ft., with the growing demand and substantial increase in our business, we intend to expand our operations to additional space of admeasuring approximately 192767.70 sq.ft., in Building B4, (Lower Ground Level, Upper Ground Level, Level 1 to 5 and Terrace) at Magarpatta City SEZ, Magarpatta City, Hadapsar, Pune - 411 013.

We envisage enhanced export as below post our expansion and we expect to add about additional 2026 employee.

(INR value in Lakhs)

SI No	Item	1st Year (2013-14)	2nd Year (2014-15)	3rd Year (2015-16)	4th Year (2016-17)	5th Year (2017-18)	Total
1	FOB Value of Exports for the first 5 years	43135.38	44860.80	47055.33	70862.68	78230.78	284144.97
2	Foreign Exchange outgo for the first 5 years	2477.26	2566.19	3701.87	6401.63	5604.95	20751.90
3	Net Foreign Exchange earnings for five years (1)-(2)	40658.12	42294.61	43353.46	64461.05	72625.83	263393.07

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27815



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Accenture Services Pvt. Ltd.
Building B1 & B2, Magarpatta City SEZ,
Magarpatta City, Hadapsar, Pune 411 028
Tel: 020 6625 3000 * Fax: 020 6620 1900
www.accenture.com

Registered Office:
Accenture Services Pvt. Ltd.
Plant-3, Godrej & Boyce Complex, LBS marg,
Vikhroli (W), Mumbai 400 079, Maharashtra * India.
Tel: 022 6600 3000 * Fax: 022 2518 8286
CIN - U74140MH1999PTC120636

We, further wish to confirm that we have sufficient balance in Bond cum LUT for Import and indigenous capital goods required for expansion. This is sufficient for Import and Indigenous capital goods required for expansion, hence we will execute additional BLUT as and when balance reached minimum value.

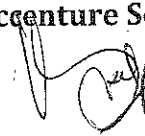
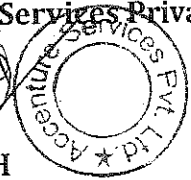
We hereby enclose following documents and request you to approve and issue an addendum to include the above mentioned additional space in our existing LOA to enable us to proceed to commence our authorized operation in additional space.

- a) Copy of Letter of Approval
- b) NOC issued by the developer for expansion of additional premises
- c) Copy of List of Director
- d) Copy of existing Bond cum LUT
- e) Copy of Memorandum and Article of Association
- f) Form F (5 sets)

Thanking you,

Yours faithfully,

For Accenture Services Private Limited,



Rajashekar B H
General Manager - Logistics & Compliance

Encl: As above.