

SPECIAL ECONOMIC ZONE

PUNE CLUSTER.

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AGENDA

Meeting of the Unit Approval Committee of Special Economic Zone for IT/ITES of M/s. EON Kharadi Infrastructure Pvt. Ltd. – SEZ (Zone – I).

**VENUE : Centre for Learning, Magarpatta City – SEZ,
Magarpatta City, Hadapsar, Pune – 411 014.**

DATE : 22.06.2018

TIME :

Meeting of the Unit Approval Committee of Special Economic Zone for IT/ITES of M/s. EON Kharadi Infrastructure Pvt. Ltd. – SZ (Zone – I) under the Chairmanship of Development Commissioner, SEEPZ-SEZ on Friday, 22nd June, 2018.

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Agenda Item No.	Subject
Agenda item No. 01 :-	Confirmation of minutes of the meeting held on 17.05.2018.
Agenda item No. 02 :-	Approval for Broad – Banding of items with Revision of Projections – M/s. Metro Global Business Services Pvt. Ltd.
Agenda item No. 03 :-	Monitoring of Performance of the unit – M/s. Talent Anywhere Services Pvt. Ltd.

Minutes of the 65th Meeting of the Approval Committee held under the Chairmanship of Development Commissioner for Sector Specific Special Economic Zone for IT/ITES of M/s. The EON Kharadi Infrastructure Pvt. Ltd.-SEZ, Zone - I at Plot No. 1, S. No. 77, Kharadi Knowledge Park, Pune, held on 17.05.2018 at MCCIA, Pune.

1. Name of the SEZ	:	M/s. EON Kharadi Infrastructure Pvt. Ltd. - SEZ (Zone - I)
2. Sector	:	IT/ITES
3. Meeting No.	:	65
4. Date	:	17.05.2018

Members Present

1. Shri. Pravin Chandra Joint Development Commissioner, Pune Cluster.	:	Member
2. Shri. Maneesh Dudpuri Deputy Commissioner	:	Nominee of Customs, Pune.
3. Smt. Ranjana V. Pol Industries Officer	:	Nominee of Joint Director of Industries, Pune.
4. Smt. Sujatha R. Nair Pune FTDO	:	Nominee of FTDO o/o. Pune Joint DGFT.
5. Shri. Aditya Saole Dep. CIT (Income Tax).	:	Nominee of Income Tax, Pune.

Special Invitees:-

6. Shri. B. S. Chauhan, Specified Officer, EON ZONE - I - SEZ.
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Agenda Item No. 01:- Confirmation of Minutes of the meeting held on 19.04.2018.

The Minutes of the 64th Meeting held on 19.04.2018 were confirmed.

Agenda Item No. 02: Monitoring of Performance of the unit over a period of 4 years - M/s. Talent Anywhere Services Pvt. Ltd.

The representative of the unit could not clarify about the excess import of Capital Goods. Therefore after deliberation, the Committee deferred the proposal.

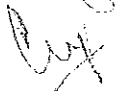
Agenda Item No. 03: Merger of LOA with Revision of Projections - M/s. Tieto India Pvt. Ltd. (Unit - 1 and Unit - 2).

The Committee observed that there is no enabling provision of merger of LOA in the SEZ Act/Rules. Therefore, the committee did not consider the proposal and decided to refer the issue to MOC&I.

Agenda Item No. 04: Monitoring of Performance of the unit - M/s. Barclays Global Service Centre Pvt. Ltd.

The unit representative stated that the figures of import of CG indicated in the agenda are cumulative basis, therefore there seems to be an error on their part. The committee directed the unit to submit the revised APRs and also submit details of Foreign Exchange Outflow i.e. head-wise outflow.

The meeting ended with a vote of thanks to the Chair.


**Chairperson-cum-
Development Commissioner.**

**GOVT. OF INDIA,
OFFICE OF THE DEVELOPMENT COMMISSIONER,
MINISTRY OF COMMERCE & INDUSTRY,
SEEPZ (SPECIAL ECONOMIC ZONE)
MUMBAI**

AGENDA NOTE FOR CONSIDERATION OF UNIT APPROVAL COMMITTEE

a) Proposal: -

Application for Broad Banding of items with Revision of Projections – M/s. Metro Global Business Services Pvt. Ltd. (EON Zone-I-SEZ).

b) Specific Issue on which decision of UAC is required: -

Approval for broad banding of items with Revision of Projection for a further period of 3 years i.e. 2018-19 to 2020-21.

c) Relevant Provisions of SEZ Act, 2005 & Rule, 2006/ Instruction / Notification:-

In terms of Rule 19 (2) of SEZ, Rules 2006 *“Provided that the Approval Committee may also approve proposals for broad – banding, diversification, enhancement of capacity of production, change in the items of manufacture or service activity, if it meets the requirements of Rule 18”.*

d) Other Information:-

M/s. Metro Global Business Services Pvt. Ltd. has been granted Letter of Approval vide this office Letter No. SEEPZ-SEZ/EKIPL-SEZ/MACEPL/11/2011-12/8960, dated 07.06.2011 for setting up fo an SEZ unit at 6th Floor, Wing – 2, Cluster – D, & 5th Floor, Wing – 3, Cluster – A, M/s. EON Kharadi Infrastructue Pvt. Ltd. – SEZ, EON Zone – II, SEZ Park, Survey No. 72/2/1, Khardi, Pune – 411 014 for Information Technology enabled Services, Data Entry Operation Services, Back Office Operations and Data Processing/Data Conversion. The unit has commenced their Authroized Operations w.e.f. 01.08.2011. The LOA is valid upto 31.07.2021.

Contd.....2/-

The unit has submitted the existing and proposed Foreign Exchange Balance Sheet for a period of 5 years as follows:-

EXISTING:-

(Fig. In Lakhs)

Description	2016-17	2017-18	2018-19	2019-20	2020-21	Total (Rs. In Lakhs)	Total (US\$ in Thousands) (US\$ 65.31)
FOB Value of exports	6996	7842	8939	10338	12164	46279	68867.56
Foreign Exchange outgo	529	481	512	608	602	2732	4065
Net Foreign Exchange earnings	6467	7361	8427	9730	11562	43547	6482.09

PROPOSED:-

(Fig. In Lakhs)

Description	2018-19	2019-20	2020-21	Total (Rs. In Lakhs)	Total (US\$ in Thousands) (US\$ 65)
FOB Value of exports	10128.01	12385.23	14335.26	36848.50	56690
Foreign Exchange outgo	592.04	624.98	607.65	1824.67	2807.18
Net Foreign Exchange earnings	9535.97	11760.25	13727.61	35023.83	53882.81

The details of import and indigenous requirement of materials and other inputs are as under:-

(Fig. In Rs.)

	Import		Indigenous	
	Existing	Proposed	Existing	Proposed.
a) Capital Goods	135341000	160170000	10368000	20080000
b) Raw Material, Components, Consumables	0.00	0.00	0.00	0.00
c) Packing Material, Fuel etc. for 5 years	0.00	0.00	0.00	0.00
Total	135341000	160170000	10368000	20080000

Contd.....3/-

INVESTMENT:-

(Fig. In Lakhs)

(c) Plant and Machinery	Rs. In Lakhs	
	Existing	Proposed
i. Indigenous	103.68	200.80
ii. Import CIF Value	1353.41	1601.70
iii. Total (i) + (ii)	1457.09	1802.50
(d) Details of Source (s) of Finance	Through Internal Accruals	

EMPLOYMENT:-

	Men	Women
Existing	504	310
Proposed	564	350

NFE Status:-

(Fig. In Lakhs)

Years	NFE Achived
2011-12 to 2015-16	21926.71
2016-17	5179.24

The unit has requested to grant permission for Broad-Banding of items, viz. Information Technology Enabled Services – Data Entry Operation Services, Back Office Operations and Data Processing / Data Conversion, **Computer Software Services, Support Centres Services and Remote Maintenance Services** with revision of projections for the period of 3 years i.e., 2018-19 to 2020-21 as follows:-

(Fig. In Lakhs)

Description	2018-19	2019-20	2020-21	Total (Rs. In Lakhs)	Total (US\$ in Thousands) (US\$ 65)
FOB Value of exports	10128.01	12385.23	14335.26	36848.50	56690
Foreign Exchange outgo	592.04	624.98	607.65	1824.67	2807.18
Net Foreign Exchange earnings	9535.97	11760.25	13727.61	35023.83	53882.81

Contd.....4/-

Proviso to Rule 19 (2) of SEZ Rules, 2006 states as under:

“Provided that the Approval Committee may also approve proposals for broad – banding, diversification, enhancement of capacity of production, change in the items of manufacture or service activity, if it meets the requirements of rule 18j”.

e) ADC Recommendation:-

ADC recommended the proposal of Broad Banding of items with Revision of Projections for the period of 3 years ie. 2018-19 to 2020-21 in terms of Rule 19 (2) of SEZ Rules, 2006.

METRO SERVICES

18/6

June 16th, 2018

To,
The Development Commissioner
SEEPZ Special Economic Zone
Andheri (E), Mumbai- 400096

Handwritten signature and date 18/6

Handwritten initials GSB

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Subject: Request for broad banding of Items of Service approved for our SEZ Unit as Authorized operations to include additional services as a part of Authorized operations

Ref: 1. Letter of Approval No. SEEPZ-SEZ/EKIPL-SEZ/MACEPL/11/2011-12/8960 Dated: 07.06.2011 (Original LOA)
2. Letter of Approval No. Letter of Approval No. SEEPZ-SEZ/EKIPL-SEZ/MACEPL/11/2011-12/11133 Dated: 09.08.2012 (Addition of Location)
3. Letter of Approval No. SEEPZ-SEZ/EKIPL-SEZ/MACEPL/11/2011-12/13148 Dated: 05.10.2012 (Deletion of Location)
4. Letter of Approval No. SEEPZ-SEZ/EKIPL-SEZ/MACEPL/11/2012-2013/VOL(II)/12232 Dated: 09.10.2014 (Change of Name)
5. Letter of Approval No. SEEPZ-SEZ/EKIPL-SEZ/MACEPL/11/2011-12/8960/21643 Dated: 01.08.2016 (Renewal of Validity of LOA)
2. Online Request ID: 421800173804
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Dear Sir,

With reference to the above, we would like to indicate here that we have been given approval for below mentioned location for our SEZ Unit in **EON Kharadi Infrastructure Pvt Ltd (EON)** by **DC-SEEPZ** vide aforesaid letter no.:

Premises approved in LOA
6 th Floor, Wing 2, Cluster D & 5 th Floor, Wing 3, Cluster A, EON Kharadi Infrastructure Pvt Ltd-SEZ, EON free Zone, Plot No.1, Survey No.77, MIDC Kharadi, Pune-411014
Office Space (Area)- 74,264.30 Sqft

Handwritten date 18/6/18



METRO GLOBAL BUSINESS SERVICES Private Limited

Registered Office :
6th Floor, Wing 2, Cluster D, EON Free Zone
Plot No. 1,S. No. 77, MIDC Kharadi Knowledge Park
Pune- 411014, Maharashtra, India
91 20 7100-1500 F + 91 20 7100-1799
U74900PN2011PTC138620

Additional Premises:
Tower A, 2nd Floor, Business @ Mantri Survey No. 197
Hissa No. 2+4 to 7B, Village Lohgaon, Taluka Haveli
Pune-411014, Maharashtra, India
T +91 20 7100-1700

www.metrogbs.com
@METRO_News

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For undertaking authorized operations as below vide aforesaid letter of approval:

Approved Authorized Operations
Information Technology Enabled Services – Data Entry Operation Services, Back Office Operations and Data Processing/Data Conversion

Later on we got approval for addition of location and Deletion of Area from your good office as mentioned below:

Sr. no.	Additional Location Address	Office Space (Area)	Approval Letter
1	3 rd Floor, Wing 2, Cluster D, EON Kharadi Infrastructure Pvt Ltd-SEZ, EON free Zone, Plot No.1, Survey No.77, MIDC Kharadi, Pune-411014	36,229.32 Sqft	Letter of Approval No. Letter of Approval No. SEEPZ-SEZ/EKIPL-SEZ/MACEPL/11/2011-12/11133 Dated: 09.08.2012
Sr. no.	Deleted Location Address	Office Space (Area)	Approval Letter
1	5 th Floor, Wing 3, Cluster A, EON Kharadi Infrastructure Pvt Ltd-SEZ, EON free Zone, Plot No.1, Survey No.77, MIDC Kharadi, Pune-411014	36,184.26 Sqft	Letter of Approval No. SEEPZ-SEZ/EKIPL-SEZ/MACEPL/11/2011-12/13148 Dated: 05.10.2012

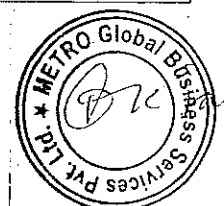
Proposal: Broad Banding of Letter of Approval to include additional items of service as an Authorized operation:

Considering the future business prospects and requirement of clients, our management has decided to amend our Letter of Approval to include additional items of services to be performed from our SEZ Unit. This will help us providing bundled services to our clients:

In view of the above, we request your good office to consider our request for **Broad banding to include additional items of service, so that our letter of approval will be amended in the following manner:**

Instead of:

Existing Authorized operations
Information Technology Enabled Services – Data Entry Operation Services, Back Office Operations and Data Processing/Data Conversion.



METRO SERVICES

For undertaking authorized operations as below vide aforesaid letter of approval:

Approved Authorized Operations

Information Technology Enabled Services – Data Entry Operation Services, Back Office Operations and Data Processing/Data Conversion

Later on we got approval for addition of location and Deletion of Area from your good office as mentioned below:

Sr. no.	Additional Location Address	Office Space (Area)	Approval Letter
1	3 rd Floor, Wing 2, Cluster D, EON Kharadi Infrastructure Pvt Ltd-SEZ, EON free Zone, Plot No.1, Survey No.77, MIDC Kharadi, Pune-411014	36,229.32 Sqft	Letter of Approval No. Letter of Approval No. SEEPZ-SEZ/EKIPL-SEZ/MACEPL/11/2011-12/11133 Dated: 09.08.2012
Sr. no.	Deleted Location Address	Office Space (Area)	Approval Letter
1	5 th Floor, Wing 3, Cluster A, EON Kharadi Infrastructure Pvt Ltd-SEZ, EON free Zone, Plot No.1, Survey No.77, MIDC Kharadi, Pune-411014	36,184.26 Sqft	Letter of Approval No. SEEPZ-SEZ/EKIPL-SEZ/MACEPL/11/2011-12/13148 Dated: 05.10.2012

Proposal: Broad Banding of Letter of Approval to include additional items of service as an Authorized operation:

Considering the future business prospects and requirement of clients, our management has decided to amend our Letter of Approval to include additional items of services to be performed from our SEZ Unit. This will help us providing bundled services to our clients:

In view of the above, we request your good office to consider our request for **Broad banding to include additional items of service**, so that our letter of approval will be amended in the following manner:

Instead of:

Existing Authorized operations

Information Technology Enabled Services – Data Entry Operation Services, Back Office Operations and Data Processing/Data Conversion.



Read as:

Proposed Authorized operations
Information Technology Enabled Services – Data Entry Operation Services, Back Office Operations and Data Processing/Data Conversion, Computer Software Services, Support Centres Services and Remote Maintenance Services.

Below is the summary of our proposed services in details for our SEZ unit:-

Sr. No.	Service Description as per Rule 76 of SEZ rules, 2006 and its write-up	CPC Code
1.	Support Centres Services namely:-	
	a. IT Service continuity management-	8313
	<ul style="list-style-type: none"> Plan and align interaction between Customer and Service Provider in case of continuity event including communications structures Set-up test scenarios and organize frequent execution of aligned ITSCM procedures between Customer and Service Provider. Improve aligned processes permanently 	
	b. Service Request Management-	8313
	<ul style="list-style-type: none"> Under this category team seating in Pune office shall respond to service related incidents and/or requests submitted by the Customer. Each Service Request has an individually defined template, which will be filled by the requestor (Recipient of Services i.e. a Customer) with all relevant information. To implement the Change within the defined timelines and communicate the same to the Customer. Access management services for Metro Group companies/clients 	
	c. Governance And Compliance-	8313
	<p>Governance includes performance of routine governance and compliance checks to ensure:</p> <ul style="list-style-type: none"> Effective execution of daily operations Improvement and enhancement service delivery 	
2.	Computer Software Services namely:-	
	a. Design and implementation-	8314
	<ul style="list-style-type: none"> Design and Implementation refers to design 	



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	<ul style="list-style-type: none"> • and development of software required as per METRO Parent/Sister concerns business requirements that is too complex to cover under a Service Request. • Application Testing and Quality control checks. Metro will undertake various types of testing services such as acceptance testing, functional regression testing, performance testing etc. • Third party software and solutions implementation services. 	
	b. IT Security-	8313
	<ul style="list-style-type: none"> • The term "IT Security" refers to maintenance and control of Customer Confidential Information. • We shall perform IT Security services as per METRO GROUP IT Guidelines. 	
	c. Integration-	8313
	<ul style="list-style-type: none"> • Integration refers to resolving any software issues related to both inbound and outbound interfaces with systems related to Metro. • This also includes Development of Tools/Applications for integration of any System with Softwares. 	
3.	Remote Maintenance namely:-	8316
	<ul style="list-style-type: none"> • Maintenance refers to resolving any software issues related to system working that will result in system not providing the intended output. • IT Infrastructure management to take care of contingencies including planning and implementation of requisite infrastructures for client. 	

We would also like to indicate here that proposed activities will result into changes in the existing projections of Imports and Investment submitted by us and also there will be change in projections of employees and Export revenue as a result of which Net Foreign Exchange earnings will also change as below for the remaining period of 3 years, whereas 6th year is considered as per the APR for the year 2016-17 and 7th year is considered as provisional Figures based on actual transactions for the year 2017-18.



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Existing and Revised Projections:

S.No	Item	Existing Area		Total Revised Projections	
1	Area (Built up area)	74310.71 Sqft		74310.71 Sqft	
		6903.69 Sq Mtr		6903.69 Sq Mtr	
S.No	Item	Existing Projections		Total Revised Projections	
1	Employment	Men	Women	Men	Women
		504	310	564	350
2	Investment- Plant and Machinery (Rs. In Lakhs)				
(i)	Indigenous	103.68		200.80	
(ii)	Imported	1353.41		1601.70 (As per Foreign exchange balance sheet for CG limit calculation)	
	Total Investment- Plant and Machinery	1457.09		1802.50	
3	Import and Indigenous requirement of material and other inputs (Rs. In Lakhs)				
(i)	Imported Capital goods	1353.41		1601.70	
(ii)	Indigenous Capital goods	103.68		200.80	
	Total	1457.09		1802.50	
4	FOB Value of Exports for 5 years (Rs. In Lakhs)	46279.00		47806.29 (6 th year as per APR and 7 th as per the provisional Figures based on actual transactions)	
5	* Foreign Exchange outgo for 5 years (Rs. In Lakhs)	2732.00		2195.23 (6 th year as per APR and 7 th as per the provisional Figures based on actual transactions, for 6 th and 7 th year Imports are taken at amortised value based on actual imports)	
6	Net Foreign Exchange Earnings for 5 years (Rs. In Lakhs)	43547.00		45611.06 (6 th year as per APR and 7 th as per the provisional Figures based on actual transactions)	



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**Foreign Exchange outgo shall include the CIF value of Import of machinery, raw material, components, consumables, spares, packing materials and amount of repatriation of dividends and profits, royalty, lump sum know how fee, design and drawing fee, payment of foreign technicians, payment on training of Indian technicians abroad, commission on export, interest on external commercial borrowings, interest on deferred payment credit and any other payments.*

With reference to the above, we would like to submit following documents for your kind perusal:

1. Revised form F with existing and revised projections.
2. Revised Foreign Exchange Balance Sheets for the purpose of NFE and CG Limit calculation separately.
3. Online Application for Broad Banding.
4. Copy of all Letter of Approvals.
5. Copy of Board Resolution in the name of Authorised Signatory.
6. Copy of Online Application submitted at the time of Renewal of validity of LOA along with Project Report for Renewal of LOA.

Should you have any query, please feel free to revert to us.

Thanking You

For Metro Global Business Services Pvt. Ltd.

Vivek Kumar Jain

Vivek Kumar Jain
Manager (Finance & Accounts)



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Form - F

CONSOLIDATED APPLICATION FORM for - SETTING UP A UNIT IN SEZ

(See rule 17)

1. Setting up of units in Special Economic Zone;
2. Annual permission for sub-contracting;
3. Allotment of Importer Exporter Code Number;
4. Allotment of land/industrial sheds in the Special Economic Zone;
5. Water Connection;
6. Registration-cum-Membership Certificate;
7. Small Scale Industries Registration;
8. Registration with Central Pollution Control Board;
9. Power connection;
10. Building approval plan;
11. Sales Tax registration;
12. Approval from Inspectorate of factories;
13. Pollution control clearance, wherever required;
14. Any other approval as may be required from the State Government.

1. The application should be submitted to the Development Commissioner of the concerned Special Economic Zone in 5 copies along with a crossed Demand Draft of rupees five thousand drawn in favour of The Pay & Accounts Officer of the concerned Special Economic Zone together with a project report giving details of activities proposed.

For Official Use only

Application No.	111100000911
Date:	06/04/2011
Details of Bank Draft	
Amount Rs.	5,000/- (Rupees Five Thousand Only)
Draft No.	071588
Draft date	05/04/2011
Drawn on (Name of the Bank)	Bank of India
Payable at	Mumbai



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PART - I

I.

Name and full address of applicant firm/ company (in block letters)	Metro Global Business Services Pvt. Ltd.
Registered Office in case of limited company & Head Office for others)	6th Floor, Wing 2, Cluster D, EON Free Zone, Plot No 1, Survey No.77 MIDC Kharadi Knowledge Park Pune MH
Pin Code	411014
Tel. No.	91-20-71001500
Fax No.	91-20-71001799
Permanent E-Mail Address	vivekkumar.jain@metro-services.in
Web-Site, if any	www.metrogbs.com
Passport No., if any	
Name of Bank with Address & Account No.	Hongkong & Shanghai Banking Corporation Limited, Bund Garden Road, Pune-411001 105718944001
Digital Signature	
Income Tax PAN (attach copy)	AAHCM0438J

II.

Constitution of the applicant firm	Public Limited Company Private Limited Company Partnership Firm Proprietor ship Others (please specify)
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(Attach copy of Certificate of Incorporation along with Articles of Association and Memorandum of Association in case of companies and partnership deed in case of partnership firms.)

III.

Nature of the Industrial Undertaking	i. Large scale ii. Medium-scale iii. Small-scale
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IV.

Name and complete address of each Of the Directors/ Partners/ Proprietor, as the case may be with Telephone numbers	Annexure Attached
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V. ITEM (S) OF MANUFACTURE/ SERVICE ACTIVITY: Existing

Sr No	DESCRIPTION OF SERVICE (to be rendered)	CAPACITY (Not Required for Service unit)	UNITS
1	Information Technology Enabled Services - Data Entry Operation Services, Back Office Operations and Data Processing/Data Conversion	0.00	US Dollar (\$)

ITEM (S) OF MANUFACTURE/ SERVICE ACTIVITY: Proposed

Sr No	DESCRIPTION OF SERVICE (to be rendered)	CAPACITY (Not Required for Service unit)	UNITS
1	Information Technology Enabled Services - Data Entry Operation Services, Back Office Operations and Data Processing/Data Conversion, Computer Software Services, Support Centres Services and Remote Maintenance Services.	0.00	US Dollar (\$)

VI. INVESTMENT:

(a) Plant and Machinery	(RS. IN LAKHS)	
	Existing	Revised
i. Indigenous	103.68	200.80
ii Import CIF Value	1353.41	1601.70
iii Total (i) + (ii)	1457.09	1802.50
(b) Details of Source(s) of Finance	Internal Accruals	

VII. Import and indigenous requirement of materials and other inputs:

(Value in Rupees)

	Import		Indigenous	
	Existing	Revised	Existing	Revised
a) Capital Goods	135341000.00	160170000.00	10368000.00	20080000.00
b) Raw material, Components, Consumables, Packing Material, Fuel etc. for 5 years	0.00	0.00	0.00	0.00
Total	135341000.00	160170000.00	10368000.00	20080000.00

VIII. INFRASTRUCTURE REQUIREMENTS:

1. Requirement of Land	(Area In sq. mtrs.)
i. Factory & Offices	6903.69
ii. Warehousing/ Storage	0.00
iii. Others, specify	0.00
2. Requirements of Built-Up Area	6903.69



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3. Requirement of Water	(in Kilo Litres)
i. For industrial (process) purposes	0.00
ii. For drinking purposes	178.24
iii. Others, specify	4277.85
iv. Total requirement	4456.09
4. Effluent Treatment	
i. Quantum and nature of effluents and mode of disposal	Not applicable
ii. Specify whether own Effluent Treatment Plant will be created	No
5. Requirement of Power (KVA)	207.89

IX. EMPLOYMENT- Existing

Men	Women
504	310

EMPLOYMENT- Revised

Men	Women
564	350

X.

WHETHER FOREIGN TECHNOLOGY AGREEMENT IS ENVISAGED	YES	NO
		√
(i) Name and Full Address of foreign collaborator	N.A.	
(ii) Nature of Collaboration	N.A.	

1. Equity Participation including Foreign Investment- (1\$=Rs.67.20)

	Revised		Existing	
	(\$ in thousand)	(Rs. in lakhs)	(\$ in thousand)	(Rs. in lakhs)
(a) Authorized	14.88	10.00	14.88	10.00
(b) Subscribed	1.83	1.23	1.83	1.23
(c) Paid up Capital	1.83	1.23	1.83	1.23

(ii) Pattern of shareholding in the paid-up capital (Amount in Rupees)

	(Rs. in lakhs)	(US \$ Thousand)
(a) Foreign holding	1.23	1.83
(b) Non Resident Indian company / Individual holding		
(i) Repatriable	0.00	0.00
(ii) Non-repatriable	0.00	0.00
(c) Resident holding	0.00	0.00
(d) Total Equity	1.23	1.83
(e) External commercial Borrowing (give details)	Nil	Nil
Remarks		



ASB

2.

Technical collaboration (furnish details in project report)	No
	(Gross of Taxes)
(a) Lumpsum payment	N.A.
(b) Design & Drawing fee	N.A.
(c) Payment to foreign technician	N.A.
(d) Royalty (on exports)	N.A.
(e) Royalty (on domestic tariff area sales if envisaged)	N.A.
(f) Duration of agreement	N.A.

3.

Marketing collaboration (Furnish details in project report)	NA
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XI. Foreign Exchange Balance sheet-
EXISTING- 1 US \$= Rs. 67.20

	6 th	7 th	8 th	9 th	10 th	Total (Rs. In lakhs)	Total (US\$ In Thousand)
1 FOB value of exports in first five years	6996.00	7842.00	8939.00	10338.00	12164.00	46279.00	68867.56
2 * Foreign Exchange outgo on for the first five years	529.00	481.00	512.00	608.00	602.00	2732.00	4065.48
3 Net Foreign Exchange earnings For the first five years (1) - (2)	6467.00	7361.00	8427.00	9730.00	11562.00	43547.00	64802.09

REVISED - 1 US \$= Rs. 65

	6 th (As per APR)	7 th - Provisional as per actual transac- tions	8 th	9 th	10 th	Total (Rs. In lakhs)	Total (US\$ In Thousand)
1 FOB value of exports in first five years	5709.20	5248.59	10128.01	12385.23	14335.26	47806.29	73548.14
2 * Foreign Exchange outgo on for the first five years	215.99	154.57	592.04	624.98	607.65	2195.23	3377.28
3 Net Foreign Exchange earnings For the first five years (1) - (2)	5493.21	5094.02	9535.97	11760.25	13727.61	45611.06	70170.86

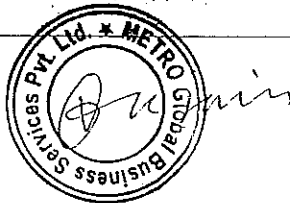


14/2

* Foreign exchange outgo shall include the CIF value of import of machinery, raw material, components, consumables, spares, packing materials and amount of repatriation of dividends and profits, royalty, lump sum know how fee, design and drawing fee, payment of foreign technicians, payment on training of Indian technicians abroad, commission on export, interest on external commercial borrowings, interest on deferred payment credit and any other payments.

XII. OTHER INFORMATION

(i) Any special feature of the project proposal which you want to highlight	No
(ii) Whether the applicant has been issued any Industrial license or LOI/LOA under EOU/SEZ/ STP/EHTP scheme. If so, give full particulars, namely reference number, date of issue, items of manufacture and progress of implementation of each project.	No
(iii) Specify, if any application submitted before is pending	No
(iv) Whether the applicant or any of the partner/Director who are also partners /Directors of another company or firms its associate concerns are being proceeded against or have been debarred from getting any License/Letter of Intent/ Letter of Permission under Foreign Trade (Development and Regulation) Act, 1992 or Foreign Exchange Management Act, 1999 or Customs Act, 1962 or Central Excise Act,1944.	No

Place	Pune	Signature of the Applicant	
Date	16.06.2018	Name In Block Letter	Vivek Kumar Jain
		Designation	Manager (Finance & Accounts)
		Tel. No.	020-71001570
		E-Mail Address	vivekkumar.jain@metro-services.in
		Web-Site, if any	www.metrogbs.com
		Full Residential Address	F-702, Sylvania Building, Magarpatta City, Hadapsar, Pune-411013

**GOVT. OF INDIA,
OFFICE OF THE DEVELOPMENT COMMISSIONER,
MINISTRY OF COMMERCE & INDUSTRY,
SEEPZ (SPECIAL ECONOMIC ZONE)
MUMBAI**

**AGENDA NOTE FOR CONSIDERATION OF UNIT APPROVAL
COMMITTEE**

a) Proposal: -

Monitoring Performance of M/s. Talent Anywhere Services Pvt. Ltd. (EON Zone-I-SEZ) over the period of 2013-14 to 2016-17.

b) Specific Issue on which decision of UAC is required: -

Monitoring Performance of the unit for the period of 2013-14 to 2016-17.

c) Relevant Provisions of SEZ Act, 2005 & Rule, 2006/Instruction/Notification:-

In terms of Rule 54 of SEZ, Rules 2006 *“Performance of the Unit shall be monitored by the Approval Committee as per the guidelines given in Annexure appended to these Rule”.*

d) Other Information:-

M/s. Talent Anywhere Services Pvt. Ltd. (EON Zone-I-SEZ) has been granted Letter of Approval vide this office letter No. **SEZ/Pune/16/2007-08/11, dated 06.02.2008** for setting up of an SEZ unit at 3rd Floor, Wing 2, Cluster C, EON Free Zone, Plot No.01, S.No. 77, MIDC Kharadi, Park, Pune-411014 for Software Development. The unit commenced their operation w.e.f. **06.02.2008** and the LOA was valid till **05.02.2018**.

The unit has submitted Annual Performance Reports for the years 2013-14 to 2016-17 duly certified by the Chartered Accountant. As per the APR submitted by the unit, the performance of the unit has been monitored as per guidelines of SEZ Act/Rules and the unit has achieved **Positive NFE** on Cumulative basis from FY 2013-14 to 2016-17. The performance of the unit from 2013-14 to 2016-17 on Cumulative basis is indicated below. A copy of details of calculations of NFE achieved is enclosed.

Contd.....2/-

The proposal of the unit was placed before UAC on dated 17.05.2018, the committee has directed the unit to submit proper justification/clarification for excess import of Capital Goods.

The unit vide letter dated 05.06.2018 has submitted following justification/clarification for excess import of Capital Goods:-

1) Failure to provide projection in imported capital goods.

During 2013-14 to 2016-17 they have actual imported goods of Rs. 1.61 r. As they are in client based services, import of goods arises as and when the client request for the same. We could not project their requirement and hence difference arose between actual and projected figures.

2) SOFTEX Filling

They are in line with filling SOFTEX since April 2017 to date.

For earlier years they have submitted RBI condonation letter for period 2010-2015 and they have submitted the copy of SOFTEX for the period 2010-2015 with SEZ office in EON, Pune.

The brief detail of the Export Performance as seen from the APRs & existing FE Outflow and Inflow details submitted by the unit is as indicated below: -

(Figs. In Lakhs)

निर्यात Export			आयात ImportCG/RM.				
वर्ष Year	प्रोजेक्टेड Projected	वास्तविक Actual	वर्ष Year	प्रोजेक्टेड Projected		वास्तविक Actual	
				CG	RM	CG	RM
2013-14	3000	3405	2013-14			74.13	
2014-15	3450	2660	2014-15			65.07	0
2015-16	3968	1874	2015-16	0	0	12.99	0
2016-17	4563	2639	2016-17			8.97	0
कुल TOTAL	14981	10579	कुल TOTAL	0	0	161	0

Contd.....3/-

As per APR submitted by the unit, Performance of the unit is monitored which is as under:-

The unit has achieved positive NFE during the last Four years i.e. 2013-14 to 2016-17.

(Figs. In Lakhs)

Year	NFE Achieved	% NFE Achieved
2013-14	3397	99.76%
2014-15	6042	99.62%
2015-16	7900	99.51%
2016-17	10522	99.47%

e) ADC Recommendation:-

- APRs submitted by the unit for the years from 2013-14 to 2016-17
- There is no pendency in regard to Export realization
- APR verification report from S.O. is yet to receive
- The unit has not submitted APR for the year 2016-17 till date in hard copy
- No declaration from the unit regarding Softex Certification
- The unit has achieved Positive NFE of Rs/- Lakhs on cumulative basis.
- Recommended to UAC for monitoring as per Rule 54 of SEZ Rules, 2006.

DETAILS OF CALCULATION OF NFE ACHIEVED											2016-17		
NAME OF THE UNIT		M/s. Talent Anywhere Services Pvt. Ltd. (EON Zone-I-SEZ)											
EXISTING BLOCK OF FIVE YEAR		2013-14				2016-17							
DATE OF COMMENCEMENT OF PRODUCTION		06.02.2008											
ITEM OF MANUFACTURE		IT/ITES											
(i)	FOB VALUE OF EXPORT DURING THE LAST FIVE YEARS OR LESS AS APPLICABLE									10579.17			
(ii)	Pending Foreign Exchange realisation outstanding									0.00			
A	TOTAL (i)-(ii)									10579.17			
OUTFLOW													
(a)	C.G IMPORTED DURING THE LAST 5 YEARS OR LESS AS APPLICABLE									161.16			
CG DEBIT AS APPLICABLE													
(i)	ON IMPORTED CAPITAL GOODS									56.23			
(ii)	ON TECHNICAL KNOW HOW FEES									0.00			
(b)	TOTAL (i+ii)									56.23			
RAW MATERIAL UTILISED													
(i)	IMPORTED R.M. DURING THE LAST 5 YEARS OR LESS AS APPLICABLE									0.00			
(ii)	RECEIVED UNDER INTERUNIT TRANSFER									0.00			
(iii)	TRANSFERRED TO OTHER UNITS									0.00			
(iv)	OPENING STOCK OF RAW MATERIAL ON									0.00			
(v)	CLOSING STOCK OF RAW MATERIAL AS ON									0.00			
(c)	TOTAL [(i) +(ii) -(iii) +(iv) -(v)]									0.00			
(d)	OTHER OUTFLOW									0.00			
B	TOTAL (b)+(c) +(d)									56.23			
C	NFE (A-B)									10522.94			
D	NFEP ACHIEVED (C/A)									99.47%			
YEAR	CG IMP.	YEAR WISE AMORTISATION										TOTAL	
		2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	0		
2008-09	8.9	-	-	-	-	-	0.89	0.89	0.89	0.89	0	-	3.56
		0%	0%	0%	0.0%	0.0%	10%	10.0%	10.0%	10.0%	0.0%	0.0%	
2009-10	0.00	-	-	-	-	-	-	-	-	-	-	-	-
		0%	0%	0.0%	0%	10%	10.0%	10.0%	10.0%	10.0%	0.0%	0.0%	
2010-11	0.00	-	-	-	-	-	-	-	-	-	-	-	-
		0%	0.0%	0.0%	0.0%	10%	10.0%	10.0%	10.0%	0.0%	0.0%	0.0%	
2011-12	0.00	-	-	-	-	-	-	-	-	-	-	-	-
		0%	0.0%	0.0%	0.0%	10%	10.0%	10.0%	10.0%	10.0%	0.0%	0.0%	
2012-13	0.00	-	-	-	-	-	-	-	-	-	-	-	-
		0%	0.0%	0.0%	0.0%	10%	10.0%	10.0%	10.0%	10.0%	0.0%	0.0%	
2013-14	74.13	-	-	-	-	-	7.41	7.41	7.41	7.41	-	-	29.65
		0%	0.0%	0.0%	0.0%	10%	10.0%	10.0%	10.0%	10.0%	0.0%	0.0%	
2014-15	65.07	-	-	-	-	-	-	6.51	6.51	6.51	-	-	19.52
		0%	0.0%	0.0%	0.0%	10%	10.0%	10.0%	10.0%	10.0%	0.0%	0.0%	
2015-16	12.99	-	-	-	-	-	-	-	1.30	1.30	-	-	2.60
		0%	0.0%	0.0%	0.0%	10%	10.0%	10.0%	10.0%	10.0%	0.0%	0.0%	
2016-17	8.97	-	-	-	-	-	-	-	-	0.90	-	-	0.90
		0%	0.0%	0.0%	0.0%	10%	10.0%	10.0%	10.0%	10.0%	0.0%	0.0%	
TOTAL	170.06										0.0%		56.23

2016-17

NAME OF THE UNIT		M/s. Talent Anywhere Services Pvt. Ltd. (EON Zone-1-SEZ)							
MONITORING PERIOD		2013-14		TO		2016-17			
DATE OF COMMENCEMENT OF		06.02.2008							
YEAR	EXPORTS			IMPORTS			OTHER	DTA	
	PHYSICAL EXPORTS	DEEMED EXPORTS	TOTAL EXPORTS	IMP. OF C.G. & OFF. EQU PT.	IMP. OF R.M.	RM RECEIVED FROM OTHER UNITS			RM TRANSFERRED TO OTHER UNITS
2013-14	3405.73	0.00	3405.73	74.13	0.00	0.00	0.00	0.00	0.00
2014-15	2660.07	0.00	2660.07	65.07	0.00	0.00	0.00	0.00	0.00
2015-16	1874.00	0.00	1874.00	12.99	0.00	0.00	0.00	0.00	0.00
2016-17	2639.37	0.00	2639.37	8.97	0.00	0.00	0.00	0.00	0.00
TOTAL	10579.17	0.00	10579.17	161.16	0.00	0.00	0.00	0.00	0.00

DETAILS OF CALCULATION OF NFE ACHIEVED											2015-16	
NAME OF THE UNIT		M/s. Talent Anywhere Services Pvt. Ltd. (EON Zone-I-SEZ)										
EXISTING BLOCK OF FIVE YEAR		2013-14				2016-17						
DATE OF COMMENCEMENT OF PRODUCTION		06.02.2008										
ITEM OF MANUFACTURE		IT/ITES										
(i)	FOB VALUE OF EXPORT DURING THE LAST FIVE YEARS OR LESS AS APPLICABLE									7939.80		
(ii)	Pending Foreign Exchange realisation outstanding									0.00		
A	TOTAL (i)-(ii)									7939.80		
OUTFLOW												
(a)	C.G IMPORTED DURING THE LAST 5 YEARS OR LESS AS APPLICABLE									152.19		
CG DEBIT AS APPLICABLE												
(i)	ON IMPORTED CAPITAL GOODS									39.22		
(ii)	ON TECHNICAL KNOW HOW FEES									0.00		
(b)	TOTAL (i+ii)									39.22		
RAW MATERIAL UTILISED												
(i)	IMPORTED R.M. DURING THE LAST 5 YEARS OR LESS AS APPLICABLE									0.00		
(ii)	RECEIVED UNDER INTERUNIT TRANSFER									0.00		
(iii)	TRANSFERRED TO OTHER UNITS									0.00		
(iv)	OPENING STOCK OF RAW MATERIAL ON									0.00		
(v)	CLOSING STOCK OF RAW MATERIAL AS ON									0.00		
(c)	TOTAL [(i) +(ii) -(iii) +(iv) -(v)]									0.00		
(d)	OTHER OUTFLOW									0.00		
B	TOTAL (b)+(c) +(d)									39.22		
C	NFE (A-B)									7900.58		
D	NFEP ACHIEVED (C/A)									99.51%		
YEAR	CG IMP.	YEAR WISE AMORTISATION										TOTAL
		2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	0	
2008-09	8.9	-	-	-	-	-	0.89	0.89	0.89	-	-	2.67
		0%	0%	0%	0.0%	0.0%	10%	10.0%	10.0%	0.0%	0.0%	
2009-10	0.00	-	-	-	-	-	-	-	-	-	-	-
		0%	0%	0.0%	0%	10%	10.0%	10.0%	0.0%	0.0%		
2010-11	0.00	-	-	-	-	-	-	-	-	-	-	-
		0%	0.0%	0.0%	10%	10.0%	10.0%	0.0%	0.0%			
2011-12	0.00	-	-	-	-	-	-	-	-	-	-	-
		0%	0.0%	0.0%	10%	10.0%	10.0%	0.0%	0.0%			
2012-13	0.00	-	-	-	-	-	-	-	-	-	-	-
		0%	0.0%	0.0%	10%	10.0%	10.0%	0.0%	0.0%			
2013-14	74.13	-	-	-	-	-	7.41	7.41	7.41	-	-	22.24
		10%	10.0%	10.0%	0.0%	0.0%						
2014-15	65.07	-	-	-	-	-	6.51	6.51	-	-	-	13.01
		10.0%	10.0%	10.0%	0.0%	0.0%						
2015-16	12.99	-	-	-	-	-	-	1.30	-	-	-	1.30
		10.0%	0.0%	0.0%								
2016-17		-	-	-	-	-	-	-	-	-	-	-
		0.0%	0.0%									
TOTAL	161.09										0.0%	39.22

2015-16

NAME OF THE UNIT		M/s. Talent Anywhere Services Pvt. Ltd. (EON Zone-I-SEZ)							
MONITORING PERIOD		2013-14	TO				2016-17		
DATE OF COMMENCEMENT OF		06.02.2008							
YEAR	EXPORTS			IMPORTS			OTHER OUTFL OW	DTA SALE	
	PHYSICAL EXPORTS	DEMENTED EXPORTS	TOTAL EXPORTS	IMP. OF C.G. & OFF.EQU PT.	IMP. OF R.M.	RM RECEIVED FROM OTHER UNITS			RM TRANSFERRED TO OTHER UNITS
2013-14	3405.73	0.00	3405.73	74.13	0.00	0.00	0.00	0.00	0.00
2014-15	2660.07	0.00	2660.07	65.07	0.00	0.00	0.00	0.00	0.00
2015-16	1874.00	0.00	1874.00	12.99	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	7939.80	0.00	7939.80	152.19	0.00	0.00	0.00	0.00	0.00

2014-15

2014-15									
NAME OF THE UNIT		M/s. Talent Anywhere Services Pvt. Ltd. (EON Zone-1-SEZ)							
MONITORING PERIOD		2013-14		TO		2016-17			
DATE OF COMMENCEMENT OF		06.02.2008							
YEAR	EXPORTS			IMPORTS			OTHER	DTA	
	PHYSICAL EXPORTS	DEEMED EXPORTS	TOTAL EXPORTS	IMP. OF C.G. & OFF. EQ UPT.	IMP. OF R.M.	RM RECEIVED FROM OTHER UNITS			RM TRANSFERRED TO OTHER UNITS
2013-14	3405.73	0.00	3405.73	74.13	0.00	0.00	0.00	0.00	0.00
2014-15	2660.07	0.00	2660.07	65.07	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	6065.80	0.00	6065.80	139.20	0.00	0.00	0.00	0.00	0.00

2013-14

NAME OF THE UNIT M/s. Talent Anywhere Services Pvt. Ltd. (EON Zone-I-SEZ)

MONITORING PERIOD 2013-14 TO 2016-17

DATE OF COMMENCEMENT OF 06.02.2008

YEAR	EXPORTS			IMPORTS			CONSU MED RM	OTHER OUTFLO W	DTA SALE
	PHYSICAL EXPORTS	DEEMED EXPORTS	TOTAL EXPORTS	IMP. OF C.G. & OFF.E QUPT.	IMP. OF R.M.	RM RECEI VED FROM OTHER UNITS			
2013-14	3405.73	0.00	3405.73	74.13	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	3405.73	0.00	3405.73	74.13	0.00	0.00	0.00	0.00	0.00